

LOAN MODIFICATION LEADS SCRIPT USED

Good evening, may I speak with _____ please?

My name is _____ from XYZ. The reason I am calling is that you recently requested some information regarding a loan modification for your mortgage. Is this correct?

Have you tried to qualify into this kind of program? (if no)

I'm convinced that these programs will be helpful to you, I just need to gather some basic information to make sure witch program is the best fit for you. Is this alright? (Survey)

I just need to gather some basic information to make sure if our program is the best fit for you. (Survey)

Are you behind on your payments?

How many months?

Is it hard for you to make your monthly payments? What is the main reason for that? (If it's current only)

Are you currently employed?

What's your income?

What's your mortgage balance?

What's the interest rate you have?

How much do you pay monthly?

This information is enough. Would you like to hold a minute while I transfer this call to one of our specialists? He'll explain to you how our program works. You can trust that we'll work to solve your case as soon as possible.

Do you want me to connect you now?

Please hold on the line so I can transfer your call.